

► Calero doesn't replace Flexera or ServiceNow. It completes them.

You've taken control of your on-prem software, but what about your SaaS?

Software asset management tools like Flexera and ServiceNow are great at identifying assets that are installed on your devices, but they don't give you the complete picture.

Ensure complete visibility, control, and optimization of your estate with Calero's SaaS management platform.

► See What You Didn't Approve

Gain complete visibility of your SaaS estate by pulling data from API connectors, endpoint security systems, email, SSO, expense platforms, and more.



Reveal unsanctioned apps



Uncover free trials turned paid



Identify hidden vendors



60%

of applications are unknown to IT - Gartner® 2024 Magic Quadrant™ for SaaS Management Platforms.

► Lock Down Hidden Risks

Reduce the risk of breaches by identifying and removing applications that do not comply with your organization's security policies.



Implement policy controls



Protect sensitive usage details



Prevent security incidents

Organizations without a SaaS Management Platform are 5X more likely to experience a data breach. - Gartner® 2024 Magic Quadrant™ for SaaS Management Platforms.

► Drive Departmental Accountability

Ensure accountability and proper spend allocation across the organization through showback and chargeback.



Track usage by department & user



Chargeback to appropriate departments



Encourage responsible utilization of resources

▶ Slash Unnecessary Waste

Optimize your estate by identifying low usage applications, viewing renewal recommendations, and taking action where necessary.



Reclaim unused licenses



Consolidate overlapping tools



Renegotiate & right-size contracts

*Organizations overspend up to \$342 per employee annually on unused and underutilized SaaS licenses.

▶ The Future Isn't Installed. It's Subscribed.

SAM tools only look for an asset on a given device. A SaaS management platform looks for all the events related to an application through multiple data sources. This gives you the complete picture of usage, users, and where you need to optimize.

See Where We Bridge the Gaps. Calero's SaaS management platform can't manage your on-prem software, but we do so much more to help you optimize your SaaS applications.

Feature/Capability	Flexera	ServiceNow	Calero
SaaS Discovery	⚠ Partial	⚠ Manual	✅ Deep & automatic
Shadow IT Visibility	❌ None	❌ None	✅ Fully visible
Real-Time Usage	❌ No	❌ No	✅ Yes
License Optimization	⚠ Manual	❌ None	✅ Automated
SaaS Spend Analytics	⚠ High-level	❌ Limited	✅ Detailed by user/app
Security Risk Signals	❌ Audit focus	⚠ Configured rules	✅ OAuth, admin, vendor
Automate Notifications & Workflows	⚠ Manual alerts	✅ Custom workflows	✅ Built in recommendations

▶ Ready to See It In Action?

Contact us today to set up a pre-paid discovery assessment and start uncovering shadow IT and waste across your SaaS estate in just minutes!

[Book a Demo →](#)

Name	Category	Monthly License Spend	Owners	Next Renewal	Identified Savings	Assigned Licenses	Status	Tags	Actions
Microsoft	Productivity	\$1,170,225	2	Jul 15, 2025	\$212,947	20,920	Sanctioned		\$ \$ \$ \$
Adobe	Design	\$23,020	1	-	\$18,594	882,085	Sanctioned	Threshold	\$ \$ \$ \$
Zoom	Communications	\$45,468	1	Jul 22, 2025	\$12,053	1,460,246	Renewal	Needs Reviewing	\$ \$ \$ \$
Salesforce	CRM	\$111,250	2	Jan 4, 2026	\$62,948	427	Sanctioned		\$ \$ \$ \$
HubSpot	CRM	\$43,330	1	Sep 5, 2026	\$23,808	286,500	In Review		\$ \$ \$ \$
HubSpot Sales Hub	CRM	\$43,330	1	Sep 5, 2026	\$23,808	286,500	In Review		\$ \$ \$ \$
Google	Productivity	\$48	1	Dec 29, 2025	\$0	314	Unsanctioned		\$ \$ \$ \$
RingCentral	Communications	\$7,362	1	Dec 4, 2025	\$1,107	173,213	Sanctioned		\$ \$ \$ \$
RingCentral Work	Communications	\$7,362	1	Dec 4, 2025	\$1,107	173,213	In Review		\$ \$ \$ \$
Adaptive	Development	\$6,729	1	Oct 9, 2026	\$4,019	492,982	In Review		\$ \$ \$ \$
Webex	Communications	\$1,097	1	Aug 4, 2025	\$079	3453	Repurchasing		\$ \$ \$ \$
Webex Cloud Calling	Communications	\$1,097	1	Aug 4, 2025	\$079	3453	In Review		\$ \$ \$ \$
Abt	Product Management	\$8,021	1	Jan 27, 2026	\$3,328	231,317	In Review		\$ \$ \$ \$