

PARTNER PROGRAM

Maximize Partnerships

Unlock New Revenue Streams with Calero

You're already an expert in contracts and vendors, spanning Unified Communications as a Service (UCaaS), Software as a Service (SaaS), Telecom Expense Management (TEM), and Mobility solutions. The game-changer? Now, you can help your clients save substantial amounts of money while creating new budgetary opportunities for their strategic initiatives. It's a win-win for all.



What's in it for Your Customers:

Immediate Savings: Realize cost reductions of 10-30% on TEM and Mobility services, with potential savings soaring up to 40% on SaaS Management.

Comprehensive Insights: Gain Visibility, Optimization, Control, and the ability to take data-driven action over technology ecosystems.

Why Calero is Your Perfect Partner:

- **Not an Agent:** We are your ally in digital transformation and 100% of what we do goes to the partner and the customer.
- **Effortless Implementation:** Calero handles 90% of the implementation, ensuring a smooth transition for your clients.
- **Strategic Roadmaps:** Gain full visibility of current technology, associated contracts, and planning to roadmap the next 5 years and beyond of winning customer market share.
- **Channel Driven:** We promote the channel in all we do at Calero and offer equal commissions whether it's on channel or a direct deal, eliminating conflicts.
- **Innovative Software:** Benefit from platform innovation that no other TEM provider has with SaaS, Mobility, and Telecom in one interface.

Every conversation counts.

Partner with Calero to supercharge your earnings...

1. Sell Calero. **You're paid.**
2. Gain visibility of other products and services so you can successfully target and sell more. **You're paid.**
3. Free up your customers' budgets to move more stalled deals forward. **You're paid.**

...and provide your clients with unparalleled technology solutions.

Together, we're driving success in the tech industry