IT Expense Management Audit & Optimization

Are you spending too much for your SaaS

Licensing Software as a Service (SaaS) is an increasingly popular way to deploy enterprise applications, because it provides anytime, anywhere access and eliminates the need for the enterprise to host and maintain the applications themselves.

A Growing Expense Management Challenge

Applications deployed in a SaaS model include many you may already use, such as NetSuite, Salesforce.com, Amazon Web Services, VMware, Office 365, WebEx and GlobalMeet. And the trend is growing: Studies predict that SaaS will represent 82% of new application deployments by 2017 for both administrative back office as well as mission critical deployments.

Licensing vs. Usage

SaaS subscriptions typically require a one to three year commitment, but usually offer the flexibility to increase or decrease the number of licenses to accommodate changing business requirements. However, licensing only determines the number of end users who can use the software, not the way or the degree to which they are actually using it. If you're over-licensed, you could be spending far more than necessary for the usage you require.

You May be Spending Too Much

Over-licensing can have a number of costly consequences:

- More licenses are paid for than are actually used
- The license type assigned to an end user does not match the way they use the product
- Add-on costs resulting from under-usage (e.g., unnecessary file storage fees, zero usage accounts)

How to Optimize Your SaaS Spend

Calero makes it easy to track your actual SaaS usage, optimize your licensing costs, and minimize your spend. The Calero IT Expense Management Audit & Optimization solution:

- Automatically collects usage data from your SaaS providers and summarizes the information in an interactive Calero dashboard
- Identifies and displays savings recommendations
- Lets you implement savings recommendations directly from the dashboard

Ongoing Business Benefits

The Calero ITEM solution provides the information you need to:

- Right-size subscription pools based on amount and type of usage
- Eliminate zero-use accounts, where identified
- Balance virtual server environments with current business needs
- Isolate analysis by location, department, and/or charge type for cost comparisons

Applications change, business initiatives and employees come and go. The Calero ITEM solution allows you to continuously track your SaaS usage to optimize your SaaS spend on an ongoing basis. With Calero, IT expense management is as easy as point, click, and save.

For more information about Calero's IT Expense Management Audit and Optimization solution, contact your Calero representative today.

BASED ON LEAN SIX SIGMA PRINCIPLES, CALERO'S VALUE ACCELERATION PROCESS ASSURES QUALITY, SPEEDS TIME TO VALUE, AND ENSURES CONTINUOUS IMPROVEMENT OF ALL THE SERVICES WE DELIVER TO OUR CUSTOMERS.